

Message Text

UNCLASSIFIED

PAGE 01 TUNIS 01512 141434Z

60

ACTION COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 /017 W

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R 141355Z MAR 75

FM AMEMBASSY TUNIS

TO SECSTATE WASHDC 8477

UNCLAS TUNIS 1512

EO 11652: N/A

TAGS: BEXP, TS

SUBJ: PROPOSED INDIANA STATE IOGA TRADE MISSION

REFS: STATE A-1267, TUNIS 854

1. EMBASSY BELIEVES TUNIS REFTEL, ALTHOUGH COMMENTING SPECIFICALLY ON PROPOSED IOWA IOGA, IS RELEVANT TO APPRAISAL OF POSSIBILITIES FOR SUBJECT MISSION. LIST OF PRODUCT CATEGORIES IN INDIANA LETTER SIMILAR TO, ALTHOUGH NOT AS COMPLETE NOR DIRECTLY APPLICABLE TO TUNINSIA, AS IOWA LIST.

2. RE SCHEDULING, WE DO NOT BELIEVE TUNISIAN GOVERNMENT OFFICIALS NOR BUSINESS COMMUNITY WOULD BE WILLING OR ABLE TO ACCOMMODATE TRADE MISSIONS SPACED TWO OR THREE WEEKS APART, AS SUGGESTED PARA 3, STATE A-1267. AT MOST, MISSIONS SHOULD BE SCHEDULED HERE AT 2-3 MONTH INTERVALS, TO OBTAIN LEVEL OF TUNISIAN ATTENTION NECESSARY FOR SUCCESS OF MISSION. WE ALSO SUGGEST DESIRABILITY OF VARIETY IN MISSIONS AND BELIEVE THAT EITHER IOWA, PREFERABLY, OR INDIANA GROUPS MIGHT VISIT TUNISIA, NOT BOTH UNLESS AT LEAST 6 MONTHS APART.

3. AS STATED TUNIS REFTEL, TUNISIAN OFFICIALS ARE INTERESTED PRIMARILY IN ATTRACTING INVESTMENTS RATHER THAN STRAIGHT TRADE PROMOTIONS. EXCELLENT WELCOME AND HIGH LEVEL OF ATTENTION GIVEN TIMAN GROUP, FOR EXAMPLE, WOULD LIKELY NOT BE REPEATED FOR TRADE MISSION.

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